

RETURN ON INVESTMENT

WHY GIVE A GIFT TO UNITED WAY?

...because our return on investment is over 119%. Below is an example of our donors' return on investment for just <u>ONE of our twenty-four</u> partner agencies.



BEMIDJI COMMUNITY FOOD SHELF

UNITED WAY SERVICES	VALUE
2020-2021 ANNUAL FUNDING FROM COMMUNITY CAMPAIGN	\$15,000
COVID-19 EMERGENCY FUNDING	\$1,000
WOMEN UNITED MOBILE FOOD PANTRY ShelfSaver: Funds Raised, Volunteer Time	\$24,173
MARKETING Logo Design, Banner Design, Flyer, Video	\$1,050
COVID-19 RELATED ITEMS Face Masks, Sanitizer, etc.	\$210
STAFFING FOR SPRING 2020 United Way Staff worked remotely from the Food Shelf training volunteers	\$5,100
RECRUITED VOLUNTEER HOURS 1,392 Hours	\$22,272
TOTAL VALUE	\$68,805
TOTAL ROI	358 %



218-444-8929

"I am extremely proud of the United Way for the difference they make in our community each and every day. This organization hands-down is going to make the biggest impact in where this community is going in the future."

Mike Karvakko | President, Karvakko P.A. | Former United Way Board Member, President

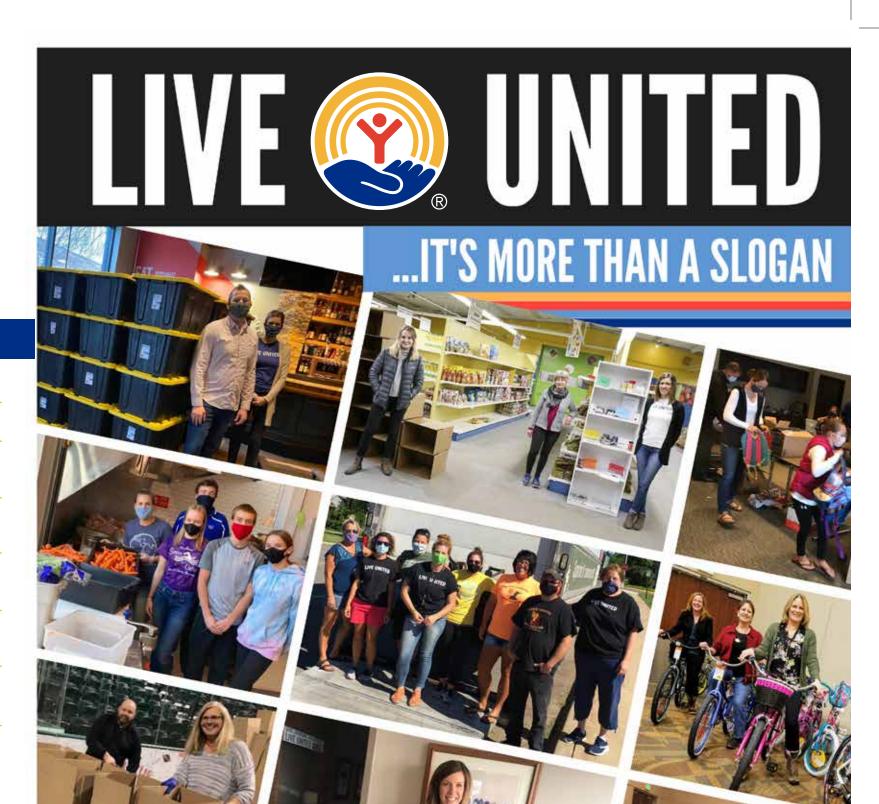
"We are so fortunate to have United Way of the Bemidji Area in our community. The support organizations receive as a partner agency is not quantifiable by just grant awards – it is also about the relationships the United Way offers. United Way can really be better described as an invested and caring partner – a friend, a fellow community member – that helped us engage the community at large into the efforts of our nonprofit.











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LETTER FROM THE EXECUTIVE DIRECTOR

Dear United Way Supporters,

When you think of 2020, what comes to mind? *Unprecedented times, staying safe, now more than ever,* or maybe *stronger together?* These phrases rang true and were understood by all communities across the globe in a time of crisis. At United Way of Bemidji Area, we are staying true to our long-time phrase to LIVE UNITED. . . it's more than a slogan and it doesn't change with the circumstances. It is a phrase we live out every day in our mission. Thanks to the generosity of donors like you, your local United Way was able to respond to the crisis with agility, creativity, and grit, by utilizing partnerships, providing resources, and proving our commitment to our mission of Living United.

After an all-time record in dollars raised for the 2020 annual Campaign for the Community, led by Co-Chairs Jake & Melissa Bluhm, your support helped us answer local nonprofits' needs and create multiple grassroots efforts. These efforts included the COVID-19 Emergency Fund, Backpack Buddies weekend food pack expansion, Gifts of Hope Initiative, Step Up to Sit, Face Mask Drive, Hygiene Drive, Activity Kits for kids in shelters, and multiple free food drops.

As we move into 2021, United Way is focusing on mental health by hosting local Child Abuse Prevention funding and Suicide Prevention funding, in addition to partnering with multiple mental health organizations to help expand mental health services in our area. Also, our LINC Young Professionals group is hosting a panel on local race relations that we hope will bridge understanding across different cultures in our community. And, United Way is in the planning stages of a program called Wheels to Work, which will help with car repairs for those unable to hold a job due to a lack of transportation.

As our work continues, I hope you are proud of the many ways your donations have provided a better tomorrow for all! Thank you for your continued support and thank you for Living United.

With gratitude,

New Allen Denae Alamano **Executive Director**



2021 COMMUNITY INVESTMENT CABINET

Hannah Appleby

Sanford Center **Jordan Anderson**

Ultima Bank Minnesota

David Balmer

First National Bank Bemidii

Max Cloose

Security Bank USA

Amber Coauette

Karvakko P.A.

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Bemidji Area Schools

Megan Hill

Bemidji Brewing

Kurt Knott

RiverWood Bank

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Fuller Wallner, Attornevs At Law

OUR PARTNERS & PROGRAMS

United Way invests local funds to support Partner Agency programs and services that help support local families. By becoming a United Way Partner Agency, local non-profits not only receive needed funds, but are also supported beyond the funding (see back for details) building, marketing, fundraising, and volunteer connections.

UNITED WAY OF BEMIDJI AREA SUPPORTS THE FOLLOWING LOCAL AGENCY PARTNERS:

BASIC NEEDS

ST. VINCENT

HEALTH

UW PROGRAM

EVERGREEN YOUTH FAMILY SERVICES













#LIVEUNITED



COMMUNITY FOOD SHELF

BEMIDII COMMUNITY



LEGAL SERVICES

















































HOW UNITED WAY WORKS















TO WORK ON







VHAT MAKES US UNIQUE







Our annual review of agencies ensures dollars are being allocated responsibly and given where they're needed most.

We ensure our territory has the resources it needs by supporting the building blocks of Basic Needs, Health, and Education.

WE ARE A HUB

United Way is a leader in connecting needs, services, dollars, and resources to the places that need it most.

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